



E-Rate 2.0 Application Strategy

What separates AdvanEdge Solutions from proto-typical “E-Rate Filers”?

In today’s dynamic and competitive funding environment you want to be sure your strategy for utilizing the beneficial but complicated E-Rate program is a sound one. Such strategies should factor in not only current challenges and needs but also identify and provide cost-effective, migrate-able and sustainable paths for the future. Many “E-Rate Filers” exist today that provide a level of assistance that is basically clerical in nature...you identify to them what you want and they type it in and submit it.



The technical planning aspects are solely the responsibility of the customer. While customer ownership and engagement is beneficial it drastically lacks a strategic component. Many schools are not aware of deeper functional and/or technical issues they may have and correspondingly these never get addressed.

AdvanEdge Solutions provides this important missing component with customized solutions for each client (including turn-key), calculating in many factors to ensure your submissions are the most cost-effective and beneficial to your organization. Consideration is not only given to the current/immediate needs of the customer, but meticulous details regarding any long-term/future needs are encapsulated. By leveraging this strategic planning philosophy the customer is ensured a sound three-tiered support solution which includes migrate-ability, scale-ability and sustain-ability. This is especially important when considering the new Category 1 and Category 2 services funding. Over the past 10 (ten) years **AdvanEdge Solutions** has assisted numerous schools/districts in successfully obtaining millions of dollars in E-Rate funding. More importantly as their strategic partner, we have guided them successfully to implement those awards. E-Rate is a national program and correspondingly our current customer base reflects that philosophy and stretches across multiple states. You can be confident in selecting **AdvanEdge Solutions** to become your strategic partner to maximize your return on investment and be sure the eligible solutions submitted on your behalf are cost-effective, sustainable and make sense for your organization.



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Let’s compare our standard services vs. the standard “Filer” services:

E-RATE STRATEGIES	ADVANEDGE SOLUTIONS	TYPICAL “ERATE FILER”
SUBMIT PROGRAM FORMS		
PROVIDES ASSISTANCE FOR PIA SUPPORT		
PROVIDES EXTENDED “TURN-KEY” PIA SUPPORT		
UNDERSTANDS YOUR TECHNOLOGY NEEDS AND CHALLENGES		
COORDINATE RFP AND CONTRACT PROCESSES		
REVIEW FOR CIPA COMPLIANCE AND TECH PLAN ALIGNMENT		
OVERSEE POST AWARD PROCESSES		
APPLICATION SUPPORTED BY 55+ YEARS HANDS-ON EDUCATIONAL TECHNOLOGY EXPERIENCE		
DEVELOP AN ERATE STRATEGY THAT ALIGNS WITH CURRENT AND FUTURE EDUCATIONAL GOALS AND NEEDS		



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Listed below are the numerous actions for E-Rate 2.0 application processes for which AdvanEdge Solutions provides expert assistance. This is accomplished by us leveraging our extensive 55+ years of cumulative K-12 hands-on technology experience plus our 10+ years of proven E-Rate strategies and funding awards. Here's what we can do for you...

- Provide extensive discovery processes with diversified stakeholders, vendors and service providers to evaluate known and to-be-identified challenges and needs
- Review for SLD compliancy and alignment for CIPA and Educational Technology Plans
- Develop RFP's for services that are eligible for E-rate contracts and discounts
- Coordinate and manage the posting of bids and proposals
- Construct and coordinate Notification of Award letters/contracts
- We assist with discount percentage determination including alternative discount mechanisms to help Maximize funding
- Prepare and submit all required Program forms
- Review Receipt Acknowledgement Letter (RAL) for accuracy
- Address communications with SLD Program Integrity Assurance processes as needed
- Review Funding Commitment Decision Letter (FCDL) for accuracy.
- Prepare and submit appeal letters, if needed.
- Prepare and submit Service Provider Identification Number (SPIN) change requests, service substitutions, change of invoicing mode, contact change letters, and other requests as needed to maximize E-Rate discounts.
- Provide access to complete filing documentation and summary reporting.
- Manage post E-Rate submittal, acquisition and coordination services to ensure complete implementation services
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Additional related and follow-up services are also available:

- Conduct internal audits of previous E-Rate application processes and to ensure program compliance and Identify corrective actions/procedures and lost/un-recovered funding retrieval for previous E-rate applications
- Assist with site-based E-rate Program compliance audits if your school is chosen